Dated: 14.11.2016

## **HO INSTRUCTION**

Following procedure to be followed for **Salt Dealer** appointment:

## **Salt Dealer Appointment Procedure**

- 1. Category A (City level Dealer)
  - Category A Dealer must have space for storage of minimum 300 sqf area with two truck of salt (40/50 mt) and investment of Rs. 3.00 lakh.
  - Rs. 10000/- will be refundable security deposited in favour of Patanjali Ayurved
    Limited.
  - Material will be supplied against advance payment.
- 2. Category B (Prakhand / Block / Town level Dealer)
  - Category B Dealer must have space for storage of minimum 200 sqf area with one truck of salt (20/25 mt) and investment of Rs. 1.50 lakh.
  - Rs. 10000/- will be refundable security deposited in favour of Patanjali Ayurved
    Limited.
  - Material will be supplied against advance payment.
- 3. Dealer appointment will be done by marketing team, SD can appoint dealer after getting approval from sales team.
- 4. Preference will be given to those who are engaged in FMCG or Salt wholesaling.

Note: Salt Dealer will be appointed in only those markets where Patanjali Distributor for Food is not there or present distributor is not showing proper interest in salt distribution.

Thanking You