



CAREER OBJECTIVE

To be a part of value-driven organization, that offers growth opportunities and a continuous learning environment, enhancing my skills and knowledge for both personal and organizational growth.

KEY EXPERTISE

MS Office Tableau SQL Communication Problem Solving Teamwork

EDUCATION

SIES School of Business Studies P.G.D.M. - Operations Percentage: 67.67 / 100	2023 - 2025
Babu Banarasi Das Northern India Institute of Technology, Lucknow B.Tech. - Electronics & Communication Engineering Percentage : 76.20 / 100	2013 - 2017
Rani Laxmi Bai Memorial School, Lucknow 12 th CBSE Percentage: 73.60 / 100	2012
Rani Laxmi Bai Memorial School, Lucknow 10 th CBSE Percentage: 81.70 / 100	2010

AWARDS AND SCHOLARSHIPS

- 1st Runner up- Idea Research Competition SIES SBS (12-04-2024)

PROFESSIONAL EXPERIENCE

Byju's The Learning App E-Learning / Edtech	24 Aug, 2017 - 01 Mar, 2019
Sr. Business Development Associate	
<ul style="list-style-type: none">Managed sales for Byju's Tablet Learning Program (TLP) in the Indian Home Demo campaign.Monitored student's performance in Lead Squared, provided counseling, and processed orders in Orderhive.Provided mentoring, customer support, and reporting, while leading a team of 5 members in Prayagraj city.	

SUMMER INTERNSHIPS

Go4Fresh Agriculture / Dairy / Forestry / Fishing Intern	02 May, 2024 - 30 Jun, 2024
Project Title: Enhancing Farm Bazaar's Role in Navi Mumbai's market and Optimizing Fresh Fruit Supply Chain	
<ul style="list-style-type: none">Enhanced skills in engaging with customers, understanding their needs, and providing effective solutions.Proficiency in data analysis with Excel, creating digital marketing materials with Canva, and managing multiple tasks simultaneously.	

OTHER INTERNSHIPS

Youth On The Move Education NGO Internship	24 Dec, 2023 - 01 Jan, 2024
A program that develops leadership skills and supports education for underprivileged children through practical tasks.	

PROJECTS

B.Tech. Final Year- Face recognition-based door lock system.	01 Feb, 2017 - 01 May, 2017
Mentor: Piyush Srivastava Team Size: 2	
<ul style="list-style-type: none">Face recognition identifies moving people in natural scenes through visual taskThe process includes acquisition, normalization, and recognition.	

CO-CURRICULAR ACTIVITIES

- Member Entrepreneurship cell, SIES SBS (2023-25)
- Member Cultural committee, BBDNIIT (2013-17).

PERSONAL INTERESTS / HOBBIES

- Song Composing, Playing guitar

IMs

- Other - <https://www.linkedin.com/in/eceramitkumar/>

PERSONAL DETAILS

Gender: Male

Marital Status: Single

Current Address: F-1/C-5, Paradise Apartment, Sector-5 Nerul,
(Opposite SIES College), Mumbai, Maharashtra, India - 400705

Email: eceramitkumar@gmail.com

Date of Birth: 15 Jul, 1995

Known Languages: English, Hindi

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