

SHAILESH KUMAR

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Career Objective

Seeking career enrichment in Services Industry and strive to take organization to newer heights by aligning personal objectives with the organizations with utilization of the acquired knowledge, experience & skill sets.

Professional Summary

8 years in the Sales, Marketing, Computer Operator, Trainer, and Teaching Services field has given me great sense of fulfillment and professional expertise. It has added quite a significant value to my personal growth as well as to others growth. It made me a precise and concise decision maker. Fully open to receive, develop and share ideas to the interest of any company I work for.

Work Experience

A) Company Name: - S.C Bose Public School

Designation: - Trainer, Computer Operator

Duration: - September 2020 to Present

Job Profile:

- Responsible for training for fashion designer in **Kaushal Vikas**
- Responsible for training of basic computer to the student
- Work on training program to track opportunity of enhance the student skills.
- Conduct rewards & recognition programs for positive encouragement in the school.
- Managing the relationship with channel partners and guardian.
- Keeping record of school management function.

B) Company Name: - Patanjali Ayurved

Designation: - Sales Executive

Duration: - January 2018 to Aug. 2020

Job Profile:

- Generating business for the company from the cluster allotted and achieving defined targets.
- Managing the relationship with channel partner at cluster level.

Public

- Engaged in promotional activities required to generate business.
- Keeping records of daily activities, leads generated and closed for cluster.
- Trained new channel partner in industry best practices for strategic pitching, presenting, and deal closing.
- Assigned the responsibilities of conducting sales training for channel partner.
- Responsible for preparing reports as well as maintaining insurance sales and inventory records

Technical Skills

- Proficient with MS- Office (MS-Word/ Excel/ Power Point).
- CCC certificate from NIELIT
- Trainer certificate of fashion designer
- Comfortable with all windows versions
- Excellent efficiency in Internet Handling.

Academic Qualification

- Graduation :-
B.A. from CCS University Meerut.

Personal Profile

Father's name : Mr. Baljor Singh
Date of Birth : 20/08/1991
Nationality : Indian
Hobbies : Travelling, Surfing internet,
Language Known : Hindi & Englis

Date: - (S Kumar)

Public