

# MANNE SRIKANTH

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#1-17/1, Sureddi Itikval(V), Pulkal(M), Sangareddy(D), 502273

## EDUCATION

PGDM • 2018-2020

Food and Agri Business School,  
Chevella.

Agri-business management (ABM)-70%

GRADUATION • 2014-2018

Loyola Academy Degree &

PG College

(B.Sc.) Agriculture and Rural development -  
62%

INTERMEDIATE • 2012-2014

Acharya NG Ranga Agriculture

University, Basanthapur

Diploma in agriculture -84%

SSC • 2012

Swami Vivekananda High

School, Jogipet

SSC – 95%

## PROJECTS & INTERNSHIP

- Underwent RAWEP (Rural Agricultural Work Experience Programme).
- Successfully completed “Finance Collector” by District Co-Operative Bank Services in 2018.
- Successfully completed “SAP MM” In Global Coach Training.

SINOCHEM INDIA COMPANY PVT. LTD.

Implementation and evaluation of Brand promotional activities.

## KEY SKILLS

Supply chain Software's (SAP, WMS, Honeycomb, ZOHO, Redash).

MS Office (Word, Excel)

Analytical thinking

Team Coordination

Excellent communication

B2B & B2C Sales

## INTERESTS

Volleyball

Environmental conservation

Trekking

## PROFILE

Results-oriented Supply Chain Planner with 3 years of experience in managing end-to-end supply chain processes, including demand forecasting, inventory management, and supplier coordination. Reducing lead times, and minimizing costs while ensuring customer satisfaction. Strong analytical, problem-solving skills and Project Management with 1year of experience.

## EXPERIENCE

CLOVER VENTURE PVT LTD • DECEMBER 2021-OCTOBER 2024

Lead Sourcing & Planning • Hyderabad

- Identify and onboard strategic vendor Partnerships. Negotiate terms, contracts, and maintain strong relationships with existing vendors, collaborate cross-functionally with Catalog, Quality, and operations teams to align vendor strategies. Analyze market trends, competitor activities. Prepare and present regular reports and analysis, collaborate with finance teams to ensure accuracy of revenue-related to Vendors.
- Supply Planning Lead, Demand Planning. PO and GRN's creation. B2B Sales (Fruits (seasonal Fruits) & Vegetables).
- Team Management: Lead a team of 3 members.

RATNADEEP RETAIL PVT LTD • AUGUST 2021-NOVEMBER 2021

Buying and Merchandising • Hyderabad

- Demand Forecasting, Inventory Management, Data Analysis and Reporting, Benchmarking of Price, Market Analysis, collaborated with cross-functional teams to enhance visual merchandising displays and 100% fill rates and sales to enhance target.

INTERNATIONAL CROPS RESEARCH INSTITUTE FOR THE SEMI-ARID TROPICS (ICRISAT) • AUGUST 2020- AUGUST 2021

Project Associate • Hyderabad

- Assisted in the development and execution of agricultural projects from inception to completion, ensuring alignment with organizational goals. Coordinated project timelines, milestones, and deliverables, ensuring all stakeholders were informed of progress.
- Conducted field research to assess agricultural practices, soil health, and crop performance, compiling data for reporting and analysis.
- Facilitated communication between farmers, local communities, and project stakeholders to foster collaboration and address challenges. Organized workshops and training sessions to educate farmers on best practices in crop management and sustainable agriculture.
- Assisted in the preparation and monitoring of project budgets, ensuring effective allocation of resources and compliance with financial guidelines.
- Prepared comprehensive reports on project progress, challenges, and outcomes, presenting findings to management and stakeholders.