



SUYOG MUNDADA

International Trade & Business Development.

mundadasuyog@gmail.com

+91 88796 81133

Mumbai, India

[linkedin.com/in/suyog-mundada-63aba422](https://www.linkedin.com/in/suyog-mundada-63aba422)

• Business is all about right research & understanding the industrial practices and tricks & getting how to move with the flow by diluting the entry barriers. The middle East & Africa trade has a long race as the potential figures speaks. Today's business is about information & managing change, a trade is not just hunting a right supply, It's also having a right market for product realization backed with justified figures. Societal patters are changing and so the peoples thinking & thought process. Truth is a illusion of time – the definitions of hard work and success has various formulas. A Strategic Business Research is all about balancing business desire with the risk / returns.

WORK EXPERIENCE

Business Head - Export & Projects Development.

Bhumi Resources (Tz) Ltd

04/2017 - 07/2019

Tanzania

Achievements/Tasks

- We are a group present in Tanzania with Major verticals into - FMCG @ 100% Export. Have amended Channel Development, B2B & new country Branch office setup in EAS & SADC Countries in Africa. Have successfully completed project, Market feasibility study and due-diligen as per business need to balance risk and cost. We are into precious mineral processing.

Export Manager

METL Group

03/2015 - 03/2017

Tanzania & Rwanda

Achievements/Tasks

- • FMCG - Export Business Devp. in EAC & SADAC Countries for the group. New country branch set-up. New product development and private labeling as per market and client need.

Manager - International Business Development - Africa

Hamiltion India

08/2013 - 02/2015

Mumbai, India

Achievements/Task

- • STATIONERY - Visiting Countries, Appointing new distributors, market research & potential, for payment & final shipment & BTS. •

Manager - International Business Development - Africa & Middle East.

Navneet Publications Ltd

01/2011 - 07/2013

Mumbai, India

Achievements/Tasks

- STATIONERY - Channel Devp & Tenders, opening new countries by personal visit. OEM, • To understand the BTS season & Country Educational pattern, Logistice, import trade norms.

GRAPHICS SYSTEMS U LTD

Assistant Export Manager -
2007 - 2010.

Have Handled Printing of
Label business for EAC
customized Mkt

PERSONAL PROJECTS

East Africa Market For Palm Edible Oil

Gold Leaching - CIP Feasibility Study on Africa

Biscuit Feasibility Mkt Study - Rwanda & Its Export

Tomato Paste - Business Project - Rwanda

Cashew Feasibility Import Study - Indo - Africa

EDUCATION

Masters of Business Administration Nasik

2002

Pune University

Courses

- Marketing & Finance

ORGANIZATIONS

Member of Youth Hostel of India

X Member of National Cadet Corp

INTERESTS

Running, Football & Watching adventurous movies