

**VIJAY SHANKAR MISHRA**

**Ayodhya Puram Apartment Opposite Jai Mata Ji Vidyamandir Plot No-21/Room No-5 2nd Floor Rishi Nagar  
Godadra Maharana Pratap Chauk NearJogani Mata BRTS Bus Stop. Godadra Surat. Gujarat  
Pin Code-395010**

**Mobile No-9099388259/ 9265329714**

**Email Id- vijayshankar9277@gmail.com.**

**OBJECTIVE :-** To be a very successful enterprising professional looking for challenging job responsibilities in Sales service with lots of enthusiasm and innovative ideas & to explore my knowledge so as to achieve more heights with the growth of organization.

**Carrier Opportunities -**

**Total-12.Years' Experience Sels & Marketing field Professional Experience**

**1:-P&G Sandesh Distributor Privet Limited.**

**Designation:- Sales Executive**

**Duration:-March- (2013-To-April-2016 )**

**JOB ROLES:-Need to take order from Medical Store & Collection From Venders**

**After Internal Promotion.**

**Designation:-Team Leader Small Channel**

**Duration:-May-2016 To-June-2018)**

**Location:-Surat Gujarat**

**JOB ROLES:-** To Team Handling Distributor Handling Primery & Secondary Management Positive Skills and Motivate Man Power identify potential customers, create and close new business opportunities in line with the strategic direction of the companyTo build and maintain strong client relationships by effectively handlings objections/cancellations thus ensuring a high level of customer service is met at all timeTo prepare sales proposals for prospective clients Regular liaison sales/Pre- sales and member relations department To keep abreast of new products and services and undertake training as and When required Any other activities as defined by the sales manager & Company Noms Following

## **2:-Dabur India Limited.**

**Designation:-Sales Executive**

**Duration:-( June-2019 To -Jan-2022 )**

**Location:- Surat To Vapi (South Gujarat)**

**After Internal Promotion.**

**Designation:-Product Speacalist**

**Duration:-( Feb-2022- To -July-2022 )**

**Location:-Surat To Vapi (South Gujarat)**

**JOB ROLES:-** To Team Handling Distributor Handling Primery & Secondary Management Positive Skills and Motivate Man Power identify potential customers, create and close new business opportunities in line with the strategic direction of the companyTo build and maintain strong client relationships by effectively handlings objections/cancellations thus ensuring a high level of customer service is met at all timeTo prepare sales proposals for prospective clients Regular liaison sales/Pre- sales and member relations department To keep abreast of new products and services and undertake training as and When required Any other activities as defined by the sales manager & Company Noms Following

## **3-Nature's Essence Esme Consumer Pvt.Ltd**

**Designation:-Area Sales Executive**

**Duration:- ( Aug-2022 To-May 2024 )**

**Location:-Surat To Vapi (South Gujarat)**

**JOB ROLES:-** To Team Handling Distributor Handling Primery & Secondary Management Positive Skills and Motivate Man Power identify potential customers, create and close new business opportunities in line with the strategic direction of the companyTo build and maintain strong client relationships by effectively handlings objections/cancellations thus ensuring a high level of customer service is met at all timeTo prepare sales proposals for prospective clients Regular liaison sales/Pre- sales and member relations department To keep abreast of new products and services and undertake training as and When required Any other activities as defined by the sales manager & Company Noms Following

## **Currently Working In Velnik India Pvt Ltd**

### **4-Velnik India Private Limited**

**Designation:-Area Sales Executive**

**Duration:- ( June 2024 To Till Date Right Now**

**Location:-Surat To Vapi ( South Gujarat)**

**JOB ROLES:-** To Team Handling Distributor Handling Primery & Secondary Management Positive Skills and Motivate Man Power identify potential customers, create and close new business opportunities in line with the strategic direction of the companyTo build and maintain strong client relationships by effectively handlings objections/cancellations thus ensuring a high level of customer service is met at all timeTo prepare sales proposals for prospective clients Regular liaison sales/Pre- sales and member relations department To keep abreast of new products and services and undertake training as and When required Any other activities as defined by the sales manager & Company Noms Following

### **Key Result Area:-**

- 1:-Target Achieve In Every Month.**
- 2:-Customer Satisfaction.**
- 3:-Training Of New Manpower**
- 4:-New Product Launching Plan**
- 5:-Team Handling & Working**
- 6:-Primery & Secondary Management**

### **Educational Qualification:-**

- 1:-High School (10th)In 2006 FROM U.P.BOARD.**
- 2:-Inter Midiate (12th)In 2008 FromU.P.BOARD.**
- 3:-Graduation In 2011 From Dr.Ram Manohar Lohiya Avadh University Ayodhya Uttarpradesh.**

### **Personal Details:-**

**Name:-** Vijay Shankar Mishra  
**D.O.B:-** 01 February 1992.  
**Father Name:-** Ramchandrr Mishra.  
**Marital Status:-** Married  
**Language Known:-** Hindi & Gujrati  
**Permanent Address:-** Village Gahnag Pure Gauri Tiwari -140B  
**Post:-** Raipatti Amanigunj Ayodhya Uttarpradesh.  
**Pin Code:-** 224121

**I HEREBY CLARE DECLARE THAT ABOVE INFORMATION IS TRUE IN THE.BEST OF MY KNOWLEDGE**

**Date:-15/10/2024.**

**Palace:- Surat Gujrat**

**Name:- Vijay Shankar Mishra**

**Current Address:-VIJAY SHANKAR MISHRA**

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