



Address: RV-4 Indus state, karariya farm, Near coach factory
nishatpura Bhopal, (M.P.)-462010

Mobile : 8109898158/9893896263

E-mail: nitin.bbbs@gmail.com

Specialization:
Major: Marketing

Education:
NITIN RAO SIRSATH

Course	Institute/College	University	Year of Passing	% or Grade
PGDM (Marketing)	Indira School Of Business Studies, Pune	Autonomous	2018	59%
Graduation B.Com (Computer Application)	IPS Academy, Indore	DAVV, Indore	2016	47.5%
HSC (Commerce)	GBPS, Bhopal	M.P. Board	2013	52%
SSC	Bal Bharati Public School, Bhopal	C.B.S.E	2011	4.2 CGPA (42%)

Project Details:

Executive Business Developer At Bajaj Finserv Lending Pvt. Ltd.

Project Title: “Study of B2B Market of Bajaj Finserv in Life Care Finance”

Duration: 20/05/2017 – 20/07/2017 **Work**

Experience:

Ceasefire Industries Pvt. Ltd. (Management Trainee)

Duration : 01/12/2022 to 01/05/2023 **Roles**

& Responsibilities:

- Sales and marketing of ceasefire products
- Lead Generation through cold calling
- Preparing reports and Customer data base in SMP software

- Guiding customers about features and advantages about products **Computer Skills:**

Tally ERP 9 **Operating Systems:** Windows, DOS

Packages Known: MS Office (Word, PowerPoint, Excel)

Professional Training & Certifications:

CDP: Negotiation skills, Problem solving.

Ozone: Training to improve the Sector Study, Discovery interviews and Group discussions

Xed Intellect: Exposed to quizzes on domain specific subjects and 4 quizzes per week on current affairs

Domain Specific Training & Certifications: Online certification course on 'How to Make a Marketing Plan' jointly offered by 'Digital Business Academy' and 'University of Cambridge'

CLDP: Extensive training on participating in Group Discussions and appearing for Personal Interviews

Strengths:

- Self-Discipline.
- Patience.
- Honesty.
- Team work.

Personal Information:

□ **Marital Status:** Single

- **Date of Birth:** 18/05/1995

- **Hobbies:** Playing Football and Volleyball, Travelling.

- **Languages known:** English and Hindi.