



# YESWANTH R

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## OBJECTIVE

To obtain a challenging job that not only supplements my present knowledge but also enhances my technical, creative and academic skills for my career opportunities.

## PROFESSIONAL EXPERIENCE

- |                   |  |
|-------------------|--|
| 2023-07 - 2024-06 | <b>GO EC AUTOTECH Private Limited</b><br>Area Sales Manager<br>As an Area Sales Manager, demonstrated a consistent track record of surpassing sales targets, fostering robust client relationships, and successfully closing high-value deals. Proven ability to drive revenue growth through strategic sales techniques and effective negotiation strategies.                     |
| 2022-10 - 2023-07 | <b>River Mobility Private Limited ( Research and development )</b><br>Shift Incharge<br>As a Shift Incharge and Rider, We test vehicles on various road terrains to inspect the mechanical, electrical, and all other systems, ensuring customers receive high-quality, functional, and reliable vehicles. Additionally, I coordinate with team members to complete diverse tasks. |
| 2019-11 - 2022-10 | <b>Star Auto Garage</b><br>Service Advisor and Assistant Technician<br>As a Service Advisor and Assistant Technician build strong relationships with their customers so that they can give in-depth advice on what is best for them with regards to repairs, cleaning, maintenance, bodywork, insurance and more everything needed to care for the vehicle.                        |
| 2015 -            | <b>Freelance Automobile Consultant ( Part time )</b><br>Self Employed<br>Buying and selling pre-owned cars and bikes. After purchase vehicles, complete any necessary repairs, and then sell them. According to the customer's needs, we determine their budget and wish list, and provide a suitable vehicle that matches their requirements.                                     |

## EDUCATION

- |             |  |
|-------------|--|
| 2015 - 2019 | <b>JCT COLLEGE OF ENGINEERING AND TECHNOLOGY, COIMBATORE, TAMIL NADU, ANNA UNIVERSITY</b><br>BE AUTOMOBILE ENGINEERING<br>7.5 CGPA |
| 2013 - 2015 | <b>VIJAYAMATHA CONVENT HIGHER SECONDARY SCHOOL, CHITTUR, KERALA STATE BOARD</b><br>HIGHER SECONDARY<br>80%                         |
| 2013        | <b>VIJAYAMATHA CONVENT HIGHER SECONDARY SCHOOL, CHITTUR, KERALA STATE BOARD</b><br>SSLC<br>75%                                     |

## INTERNSHIP EXPERIENCE

- **SPINNY CARS**  
Successfully completed an internship as a Quality Check Inspector of used cars at the Spinny head office Gurgaon, Haryana.
- **FORD**  
Successfully completed an internship as a Service Advisor at the ALY Ford Service Center in Palakkad, Kerala.
- **TATA MOTORS**  
Successfully completed an internship as a Body Shop Service Advisor at Alagappaa Engineering - Tata Motors, in Pollachi, Tamil Nadu.

## **TRAINING**

- Diploma in Mechanical Designing  
AUTOCAD 2D & 3D, INVENTOR, SOLIDWORKS, FUSION360, ANSYS at Autodesk CAD center in palakkad, Kerala

## **PROJECTS**

- **Dual Charging Eco-Rickshaw**

Major project: Design and modification of an auto rickshaw chassis, transitioning from fuel-driven to a hybrid system incorporating a Direct Current (DC) motor, supplemented by a solar charging system and self-charging mechanism.

Aimed at reducing fuel consumption and reducing travel costs.

## **SKILLS**

- **Hard skills**

- Identifying and solving issues in vehicles
- Vehicle maintenance
- Vehicle Tuning
- Vehicle quantity inspection
- Driving
- Basics MS office Operation

- **Soft skills**

- Business development and management
- Strategic Thinking and Planning
- Problem solving
- Time Management
- Teamwork
- Leadership
- Client Relationship Management

## **ACHIEVEMENTS & AWARDS**

- Won gold medal in college for first rank

## **INTERESTS**

- Learning from workshops
- Teaching
- Traveling
- Agriculture farming

## **LANGUAGES**

- English (RWS)
- Malayalam (RWS)
- Tamil (S)
- Kannada (S)

## **PERSONAL DETAILS**

- Date of Birth : 03/11/1997
- Marital Status : Unmarried
- Nationality : Indian
- Gender : Male
- Driving Licence : Two wheeler, Four wheeler, Heavy passenger vehicle, Heavy goods vehicle
- Address : 7/417, Parakattuchalla, Nanniode (PO), Chittur, Palakkad, kerala, pin 678534