

CONTACT



MR. JUGNU ARORA

jatinarora5530@gmail.com
8005855330
153 A Ashok Nagar , Sri Ganganagar (Raj)

EXPERIENCE

26/03/2024 - Till
date

Dabur India Limited
Rural sales representative
Currently working as an RSP for Dabur India Limited and I am responsible for insuring the growth of products throughout the Sri ganganagar and Hanumangarh Districts while handling 12 Sub Distributors and to give the report of primary and secondary

Reporting to sales officer

15/04/2023 -
20/04/2024

Unicharm Corporation
Inside sales representative
Previous work with Unicharm Corporation as Inside sales representative sales representative at sri ganganagar (Rajasthan)

Reporting to sales officer

25/03/2019 -
10/04/2023

Perfetti van melle
Distributor sales representative
Previous work with Perfetti van melle Pvt Ltd as distributor sales representative at sri ganganagar (Rajasthan)

Reporting to sales officer

EDUCATION

2023 **Maharaja Ganga Singh University**
Bachelor of Arts

2020 **12th Pass**
Ajmer Board

2018 **10th Pass**
Ajmer Board

SKILLS

Sales, Confidence, Good communication skills

INTERESTS	Football, cricket, singing
LANGUAGES	Hindi, English, Punjab
KEY RESPONSIBILITY	Responsible for Secondary sales Responsible for launching of New Products Maintain Good Relation with Retailers Responsible for Achieving Sales target Ensure proper visibility of entire product range Identify the slow moving product and trying to move those Responsible for implementation of company policies in the market Responsible for outlet expansion and product merchandizing in the channels Responsible for reporting competitor's activities in the market Good knowledge of product price , schemes nd margins Product placement visibility nd promotion Taking the retailer order in the maximum product range Responsible for provide company monthly scheme to the retailer Increasing the width nd depth of company products
TECHNICAL SKILLS	Basic computer knowledge Ms office (Excel, PowerPoint, Word)
STRENGTHS	Dedicated to work , fast moving Motivating helpfulness
PERSONAL DETAILS	Date of birth : 11 November 2000 Nationality : Hindu Father Name : Satpal Arora Mother Name : Rita Devi Marital status : unmarried Gender : Male



MR. JUGNU ARORA