

Ram Nivas

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Objective

To secure a challenging position in sales, marketing, and real estate consulting where I can utilize my skills in communication, business development, and market analysis for career advancement and organizational growth.

Personal Details

- **Father's Name :** Mr. Santosh Kumar
- **Date of Birth:** 08-04-1995

Education

- Graduation: Completed in 2016
- 12th Grade: Completed in 2013
- 10th Grade: Completed in 2011
- Diploma in D Pharma Ayurveda: 2-year program

Work Experience

Real Estate Consultant/Manager
Self-employed / Various Projects
1.5 years

- Provided real estate consultancy services, managing client relationships and assisting in property transactions.
- Leveraged strong communication and negotiation skills to close deals successfully.
- Managed a portfolio of properties and advised clients on market conditions.

Bada Business

Role: Sales/Marketing
1 years

- Involved in strategic sales initiatives, promoting business development services.
- Improved client acquisition and retention through targeted sales strategies.

Paytm EDC Department

Role: Sales Executive
8 months

- Managed electronic data capture (EDC) machine sales and support.
- Developed expertise in digital payment solutions and client servicing.

Animall Business App

Role: Sales/Business Development*
8 months

- Promoted services related to the livestock marketplace through the app.

- Improved sales and user engagement through digital marketing techniques.

Skills

- Strong communication and negotiation skills
- Expert in sales and marketing strategies
- Good knowledge of computer applications and tools
- Experience in real estate management and consultancy
- Familiar with digital payment systems and business development

Certifications

- D Pharma in Ayurveda