

# GAURAV KUMAR

Cell:- +91 9069918520

E-Mail: sharmagaurav9069@gmail.com

---

**Objective:** To obtain a challenging position in the field of marketing where I can apply problem solving skills and utilize my knowledge. To work an environment where there are ample of opportunities to apply in order to learn and to get the practical experience of the work that provides an opportunity to grow in parallel with the organization.

---

## QUALIFICATION

- B.A. (Political Science) from Magadh University in 2015 with 62% aggregate.

## TECHNICAL SKILLS

- Diploma in Computer Application.

## WORK EXPERIENCE

- From **Mar 2022 – Till date** working as **ASM** in **JBG Hexa 600 SD TMT Bars**. Working area **South Bihar**.
- From **April 2017 - Feb 2022** working as an **ASM** in Neel Kamal Steel Pvt Ltd. Brand name is **SUMERIUU TMX TMT FE 500**. Working area **South Bihar**.
- From **Feb 2015 - Mar 2017** worked as **Sr. S.O.** in **Patwari Inds. Pvt. Ltd.** working area **Gaya, Jehanabad & Nalanda**.

## ROLES & RESPONSIBILITIES

- Channel Sales
- Market survey
- Sales
- Coordinate with Distributor
- Coordinate with Dealers
- Appoint new Dealer
- Payment chasing

## **SKILLS**

---

- Teamwork
- Problem solving and analytical skills.
- Strategic planning and time management.
- Interpersonal and communication skills.
- Positive attitude towards work.
- Adaptability to change.

## **PERSONAL DOSSIER**

---

- Father's name                      Late Siyaram Sharma
- Date of Birth                        15th May 1992
- Marital Status                      Married
- Nationality                          Indian
- Languages Known                Hindi, English & Regional Language
- Permanent Address                Ismailpur  
   Khizarsarai  
   Distt.- Gaya  
   Bihar    824233
  
- Present Address                    Gaurav Nagar  
   Islampur  
   Distt. – Nalanda  
   Bihar    801303

## **OTHER ACTIVITIES**

---

- Surfing on internet for knowledge and information.
- Reading motivational stuff, listening music.
- Organizing Sales Promotional programs like Exhibitions, Engineers & Contractors meeting, Work Shops, Dealers and Mason Meet.

## **DECLARATION**

---

I here by declare that all above statements and information given by me are true, correct and complete to the best of my knowledge and belief.

**Date :-----**

**(Gaurav Kumar)**