

VIJAY THAKUR

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SUMMARY

Hardworking Relationship Manager proficient at devising personalized solutions to meet all types of customer demands. Positive and upbeat team player and clear communicator with demonstrated success over 6 years of banking and financing experience.

SKILLS

- Recruiting and interviewing
- Employee performance evaluation
- Staff management
- Business planning and growth
- Strategic planning
- Sales growth

EXPERIENCE

02/2024 - Current

Area Manager

Square capital pvt ltd (urban money) - Delhi, India

- Analyzed market trends and identified potential new customers through research activities
- Completed day-to-day duties accurately and efficiently.

10/2022 - 02/2024

Assistant Manager

Reliance Jio Infocom Ltd - Delhi, India

- Monitored employee attendance records, timekeeping, and payroll information
- Identified cost-saving measures that could be implemented without compromising quality standards
- Ensured compliance with safety regulations and company policies.

01/2020 - 10/2022

Relationship Manager

Randstad India pvt ltd - Delhi, India

- Assessed customer requirements on an ongoing basis in order to provide tailored solutions
- Identified customer needs, developed customized solutions, and provided knowledgeable advice.

11/2017 - 12/2019

Team Leader

Quess corp ltd - Delhi, India

- Monitored daily workflow to ensure adherence to established policies and procedures
- Promoted to leadership position in recognition of strong work ethic and provided exceptional customer service
- Implemented strategies to take advantage of new opportunities.

12/2016 - 10/2017

Field Sales Officer

Team lease services pvt ltd - Delhi, India

- Reset store displays for special events and seasonal merchandise changes
- Generated leads through cold calling, networking, referrals, and other

techniques

- Used excellent verbal skills to engage customers in conversation and effectively determine needs and requirements.

EDUCATION AND TRAINING

07/2015	Bachelor of Arts: Arts Arni University - Kangra, Himachal Pradesh
03/2011	Higher secondary: Arts Govt Boys Senior Secondary School - Sonia Vihar
03/2009	High School: Academic Govt Boys Senior Secondary School - Sonia Vihar

LANGUAGES

English: A1



Beginner