

# CURRICULUM VITAE

## **DHEERAJ KUMAR SHUKLA**

536/2/557,MADEHGANJ ANSHIK

Distt- Lucknow

Pin No: - 226020

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## **CAREER OBJECTIVE:-**

Looking for a long term with a people oriented organization where individual skilled, Honesty & her work are acknowledged.

## **PROFESSIONAL PROFILE:-**

Organization : **National Fruit Company LKO**  
Designation : **Business developer & commercial**  
Duration : 20 October 2021 To Till Date.  
WORKING ZONE : Lucknow

## **PROFESSIONAL PROFILE:-**

Organization : **(MANGLAM DISTRIBUTORS & FRUIT), LKO**  
Designation. : **Business developer & commercial**  
Duration : 20 June 2014 To August 2021.  
WORKING ZONE : Lucknow

## **JOB RESPONSIBILITY**

- Tracking competition Schemes/Trade offers.
- Proper Communication and Implementation of schemes in the Month
- Detail Study, analysis and Monitoring of Competitors Activity in the Market
- Monitor and Ensure Proper Visibility at Retail Level
- Develop and Nurture Relationship with Retail Base
- Tracking competition activities and reporting to the company
- Maintaining proper records for sales, distribution, claims and other business data

Achieving distribution objectives

## **PROFESSIONAL PROFILE:-**

Organization : **Shivom Trading Company**  
Designation : **Commercial & logistic.**  
Duration : 2008 to 2014  
WORKING ZONE : Lucknow, Noida,

**EDUCATIONAL QUALIFICATION:-**

- B.com. from Kanpur University 2013.
- Intermediate from U. P. Board in 2005.
- High School from U. P. Board in 2003.

**PROFESSIONAL QUALIFICATION:-**

- Tally
- Excel
- Software work.

**PERSONAL DETAILS:-**

Father's Name : Mr. Jai Prakash Shukla  
Date of Birth : 3rd March 1989  
Permanent Address : post- 536/2/557, madehganj anshik  
Distt- Lucknow (U.P.)  
Pin No. - 226020

Nationality : Indian  
Marital Status : Married  
Languages Know : Hindi, English

**References**

none

**DECLARATION:-**

I hereby declare the all the above information is correct to the best of my knowledge and belief.

**DATE:-.....**

**PLACE:-.....**

**(DHEERAJ KUMAR SHUKLA)**