

CURRICULUM VITAE (CV)



CAREER OBJECTIVE

TO BE PART OF A FAST-GROWING ORGANIZATION THAT OFFERS THE OPPORTUNITY TO WORK IN CHALLENGING POSITION WHERE I WILL BE ABLE TO USE MY KNOWLEDGE AND ANALYTICAL SKILL.

PERSONAL INFORMATION

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|-------------------|--|
| NAME | NISHCHAL PARMAR |
| FATHER NAME | Mr. ARVIND SINGH |
| DATE OF BIRTH | 10 JAN 1997 |
| PERMANENT ADDRESS | VILLAGE-BAKSHA, POST-BAKSHA, DISTRICT- JAUNPUR STATE- U.P. |
| CONTACT NUMBER | 7785800802 |
| E MAIL-ID | Nishchals081@gmail.com |
| MOBILE NO | 7785800802 |
| MARITAL STATUS | SINGLE |
| ADHAR NO. | 459327030256 |
| PAN NO | DWEPP3503E |

ACADEMIC QUALIFICATIONS

| COURSE | INSTITUTE | YEAR OF PASSING | STREAM | % | DEVISION |
|--------------|-----------------------------------|--------------------|-------------|-------|----------|
| M.Sc (Ag) | VBSPU(JAUNPUR) | 2019 | AGRONOMY | 65.87 | I |
| B. Sc (Ag) | VBSPU(JAUNPUR) | 2017 | AGRICULTURE | 70.39 | I |
| Intermediate | Janta inter College (UP BOARD) | 2013 | Science | 75.2 | I |
| High School | Janta inter College (UP BOARD) | 2011 | Science | 59.83 | II |

WORK EXPERIENCE

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|---|-------------------------------------|----------------------|--------------------------|-----------------|-----------------|----------------------|
| 1 | DAYAL FERTILEZER | SIKAR (Rajasthan) | Sales Executive | Jan 2019 | Feb- 2021 | MARKETING & SALES |
| 2 | WILLOWOOD CHEMICALS LTD | MAHARAJGANJ (U.P) | Sales Trainee | March- 2021 | March - 2023 | SALES |
| 3 | AGRO LIFE SCIENCE CORPORATION | GORAKHPUR (U.P) | SALES OFFICER | April - 2023 | PRESENT | SALES |

ROLES AND RESPONSIBILITY

- o TEAM HANDLING & TRADE HANDLING
- o CHANNEL PARTNER MANAGEMENT BY DOING INVENTORY MANAGEMENT, ORDER TAKING, PRODUCT PLACEMENT AT RIGHT TIME, GIVING GOOD SCHEMES TO RETAILERS, COLLECTION.
- o BUILDING RELATIONSHIP WITH BEST FARMERS OF VILLAGE, RETAILERS AND DISTRIBUTERS.
- o MARKET DEVELOPMENT (NEW AREA DEVELOPMENT, DEMONSTRATION OF HYBRID TO FARMERS, DOING CAMPAIGN TO HIKE THE MARKET, FIELD DAY, GROUP MEETING, BIG MEETING, COVERING HAT DAYS, FARMER TRAINING PROGRAMME, TELE CALLS TO FARMERS, NUTRITION, PEST AND DISEASES MANAGEMENT FOR HIGH YIELD.
- o BUILDING RELATIONSHIP AND NETWORKING INSIDE AND OUTSIDE THE COMPANY.
- o SALES.
- o PRESENTLY LOOKING – Gorakhpur & Basti Mandal
- o KNOWING ABOUT MARKET INFORMATION AND FORECASTING DEMAND.

ACHIEVEMENTS

- DONE MORE THAN 100 FARMER MEETING AT SIKAR & JHUNJHUNU DISTRICT in Dayal Fertilizer and make various brand's and given 110% growth in mono zinc
- During Willowood Chemicals Ltd establish Distributors and retailers network by doing farmer activities in Maharajganj & Siddharth Nagar District and create 1.5kl market of Wilsuper (Phenoxaprop 9.3 Ec)
- During Working with GEOLIFE AGRITECH create many channel partners and given good business volume from 9lac to 1.5Cr business and sell 3Mt geolife flexi product Vigore

SOFT SKILL

- o FLEXIBLE TO PERFORM IN CHALLENGING CONDITION
- o GOOD INTERPERSONAL SKILLS
- o HAVING LEADERSHIP QUALITIES
- o EASILY MOVE WITH PEOPLE.
- o PROFICIENT IN MS-DOS, MICROSOFT WINDOWS, EXCEL AND WORD

NISHCHAL PARMAR