

# GAURAV INGLE

Territory Sales Incharge



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House No. - 4827, F- Road, Krishnapuri Colony, Devpuri, Raipur (C.G.)

## **EDUCATION**

12th Board C.G. Board, Raipur 2013

**Bachelor Of Arts** P.T.R.S.U. Raipur 2019

Master Of Arts (HISTORY) P.T.R.S.U. Raipur 2021

## **SKILLS**

- Flexibility
- Teamwork
- Leadership
- CREATIVITY
- Marketing
- Good Communication Skill
- Problem Solving
- Time Management

### LANGUAGES

- HINDI
- **ENGLISH**
- **CHHATTISHGARHI**

## **ABOUT ME**

Experienced Salesperson with a demonstrated history of working in the Pidilite Industries Limited. Skilled in Negotiation, Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Team Leadership, Marketing, Advertising, Sales, and Sales Operations. Strong sales & marketing professional.

#### WORK EXPERIENCE

Area Sales Manager

Nerofix India Private Limited a subsidiary of Kansai Nerolac Paints

2024 - Present

I am working as an area sales manager (ASM) in Nerofix India Private Limited. Under this I am given the responsibility of entire Chhattisgarh, where I have to do team management for sales and MARKETING. MY hard work of so many years and my good relationship with the contractor also gave me good results. I am still working on this post.

Territory Sales Incharge (Falcofix Division)

2022 - 2024

Pidilite industries limited | Raipur (C.G.)

I joined the post of TSI from 5th September 2022, under which apart from Raipur, I was also given the responsibility to work in Durg, Bhilai, Rajnandgaon, Baloda Bazar, Bhatapara, and Jagdalpur cities. Product sales, user level working, promotional working etc. were prominent in this. My hard work of so many years and my good relationship with the contractor also gave me good results. I am still working on this post.

Territory Sales Representative (Fevicol Division)

2020 - 2022

Pidilite industries limited | Raipur (C.G.)

I joined the post of TSR on 5 November 2020, in which apart from Raipur, I was also given the city of Durg and Bhilai to work, where I did work related to sales and marketing, where my relationship with the contractor was very useful to me, which gave me good results. I worked on this post till 4th September 2022.

Redemption Center Incharge (Fevicol Division)

Pidilite industries limited | Raipur (C.G.)

2018 - 2020

I joined Pidilite on 2nd February 2018 as RCI where I was assigned the job of User Level Working, Promotional Working, Promotional Gifts Storage Management, Meeting the Contractors at Site, Giving them Product Trial etc. I have also worked on this post in Raipur, Durg, Bhilai, Bilaspur, Korba, Katni, Sagar, Jabalpur, Satna, Rewa etc. Where I worked till November 2020.

DATE

**SIGNATURE** 

